

**FOR IMMEDIATE RELEASE**  
**September 9, 2013**

## **Wolseley Canada Becomes TOTO's First National Distributor in Canada**

**BURLINGTON, ON** – Wolseley Canada and TOTO are pleased to announce a new partnership, making Wolseley the first company in Canada to carry TOTO's full product line from coast-to-coast. As of today, all TOTO fixtures and fittings, including faucets, accessories, showers, flush valves, lavatories, toilets, baths and urinals, are available at Wolseley's 144 Plumbing branches and showrooms across Canada.

This new agreement between Wolseley and TOTO is an expansion of their relationship that has existed successfully in Western Canada for over 10 years. The expanded partnership offers Wolseley the opportunity to provide its customers with the full line from the brand that has set the standard for world-class performance and innovation in products that improve people's quality of life. Known for their enduring quality, reliability and effortless beauty, TOTO's products are an important addition to Wolseley's national offering.



(L) David Krakoff, TOTO President of Sales for the Americas, seals the two companies' new partnership with a handshake from Paul Kennedy, Wolseley Canada Vice-President of Plumbing. (L-R) They are flanked by James Chou, TOTO Senior Director for Canada; Barry Mouldsdale, Wolseley Canada Director of Strategy and Development for Plumbing; Michael Bancheri, TOTO District Sales Manager for Canada; Jeff Cash, Wolseley Canada Director of Business Development.

"Wolseley is thrilled to expand the relationship with TOTO to all of Canada. We are proud to represent the TOTO brand which stands for durability, quality, and innovation – all attributes that are important to us and our customers," says Paul Kennedy, Wolseley Canada Vice-President, Plumbing. "The expansion of our very successful existing Wolseley/TOTO relationship in Western Canada provides our customers access to the entire TOTO line nationally through our market-leading network of branches coast-to-coast."

"The Canadian market has been a high priority for TOTO for several years. Our ability to cover the country, coast-to-coast, with a partner like Wolseley who is highly knowledgeable about the brand and our products is a particularly significant event," said David Krakoff, President, Americas Sales Division,

TOTO USA. "Wolseley understands the core values our brand represents; technology and innovation in products that respect the environment while meeting people's needs for comfort, beauty, performance, and design for people of all ages – in addition to the complete range of items that have contributed to TOTO's leading position in our industry. These are values our two companies share, so we envision a great level of success and growth together in the future."

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**About Wolseley Canada**

Wolseley Canada is a market leader in the wholesale distribution of plumbing, heating, ventilation, air conditioning and refrigeration, engineered pipe, waterworks, fire protection, pipes, valves and fittings and industrial supplies products. Headquartered in Burlington, Ontario, the company operates approximately 220 branches across Canada. For more information, visit [www.wolseleyinc.ca](http://www.wolseleyinc.ca).

Wolseley Canada's parent company, Wolseley plc, is the world's number one distributor of plumbing and heating products to the professional market and a leading supplier of building materials and services. Wolseley plc is listed on the London Stock Exchange (LSE: WOS) and is in the FTSE 100 index of listed companies.

**About TOTO:**

TOTO USA is headquarters for the Americas Division of the TOTO Global Group, which was established in 1917 with the founding of TOTO, Ltd., in Kitakyushu, Japan. TOTO is the world's largest manufacturer of bathroom fixtures and fittings with \$5.1 billion dollars in annual sales. For nearly 100 years, TOTO has been the recognized leader in performance innovation and design with products that enhance the luxury bathroom experience. Today, TOTO is everywhere, which means people can have the world's finest bathroom experience wherever they go around the world. The company maintains 23,500 employees in 69 offices globally and owns manufacturing facilities in Japan, Mexico, the USA, China and Europe with an affiliated network of more than 80 production facilities worldwide. With more than 1,500 engineers on staff and three centers devoted to research and development, TOTO is dedicated to engineering products that respect the environment while meeting people's needs for comfort, beauty and performance. TOTO's corporate philosophy – People-First Innovation – is the guiding principle for all the company's processes, from engineering and design to manufacturing and sales. Consumers enjoy the peace of mind that comes from knowing they purchased a brand that innovates to improve people's quality of life. Winner of numerous domestic and international awards and recognitions, TOTO is the only plumbing manufacturer honored as Water Efficiency Leader by the U.S. Environmental Protection Agency. The company continues to raise industry standards and consumer expectations as to what is possible in the bathroom, as TOTO believes a high-quality bathroom is an experience and an everyday luxury people value and appreciate.

For more information, consumers may visit [www.totousa.com](http://www.totousa.com) or call 1-888-295-8134, Option 5. Follow TOTO on [Twitter \(@TOTOUSA\)](https://twitter.com/TOTOUSA) and become a TOTO fan on [Facebook](https://www.facebook.com/TOTOUSA)

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